

Job vacancy: Sales Manager

General information:

Location: **Wörgl, Austria**

Form of employment: **permanent, full time**

Type of contract: **regular job**

Gross monthly wage: **€1800 (minimum wage)**

Job description:

The employer is an Austrian company operating in the field of transport and logistics at a European level. Your duties will be: Customer support and acquisition of new customers in your target market

- Continuous analysis and observation of your market and strategic development of our market position in your sales area
- Establishment and expansion of your sales area through profitable sales activities
- Regular business trips and calls on customers in your sales area
- Calculation and negotiation of prices, terms, and conditions
- Closing contracts with your business partners
- Handling of tenders and contract management of your target customers

Requirements:

✓ **General requirements:**

- EU28 citizenship
- Residence in a EU28 country (outside Austria)
- Over 35 years old
- Registered on EUJOB4EU Platform with a complete CV in English

✓ **Language knowledge:**

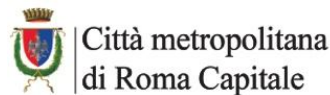
- Fluent English
- Fluent Spanish

✓ **Other specific requirements:**

- School diploma or university degree, ideally with a background in the fields of economics/business/logistics, or 1-2 years' work experience

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Additional information:

In the first period of work, the newly-recruited worker will be trained in the framework of an integration programme including IT Systems, geography, technical issues, administrative procedures, planning, communication, claims.

Procedure to participate in the selection:

To participate in the selection it is necessary to be **registered on EUJOB4EU Platform:**
<http://www.reactivatejob.eu/en/login>

The CV inserted must be written in English and COMPLETED in all the fields.

Once you are registered and you have COMPLETELY filled in your CV, please send an **email to info@reactivatejob.eu**, indicating **"Sales Manager - Austria"** in the object.

Only candidates registered, with a complete CV and responding to the requirements will be contacted for the selection.

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